

Cincinnati ASHRAE News

A monthly publication of the Cincinnati Chapter of the American Society of Heating, Refrigeration & Air Conditioning Engineers

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Mike Mattox

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Happy New Year! Hope you all had a Wonderful Holiday! I would like to thank everyone who came out to the last meeting, especially the Past Presidents. It is a great tradition to recognize the Past Presidents at our Holiday Sports Luncheon.

This month we are having a Joint Meeting with USGBC on Jan 24th. The presenter is Charles Hardy from the GSA. He will discuss some renovation and new construction projects that have a goal to operate as “net-zero” facilities. Please let Laura know if you are interested in being a sponsor at the event.

The monthly meeting topics have changed slightly, our March program will focus on the AMCA 260 standard for Laboratory Exhaust. Please take a look at the updated calendar in this newsletter. We hope you can join us at the monthly events, please invite your colleagues, customers and anyone else that will get value out of the meeting topics and discussions.

January 24th Meeting Announcement – Joint Meeting with USGBC – Charles Hardy, Great Lakes Regional Recovery Executive for GSA’s Public Buildings Service

- Tuesday Jan. 24th at the Crowne Plaza in Blue Ash. (5:30 – 8:30pm)

Join ASHRAE in Chicago for the Winter Conference January 21-25, 2012. This conference is historically the best attended of the year and it’s relatively close by for us compared to past conferences. The ASHRAE co-sponsored AHR Expo takes place Jan 23-25 at McCormick Place. This is also a great opportunity to participate in ASHRAE certification programs and ASHRAE Learning Institute seminars and short courses. Please let me know if you plan to attend the Winter Conference and I will try to connect you to others from the Chapter that will be in attendance. Rick Zbin is organizing the Regional Dinner on Jan 22nd at 7:00pm, if you would like to attend, please contact Rick at rzbin@tecinc1.com

Best Regards,

Mike Mattox
mike.mattox@schneider-electric.com
513-518-0734 mobile

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Charles G. Hardy Regional Recovery Executive

Charles G. Hardy currently serves as the Regional Recovery Executive of the General Services Administration's Public Buildings Service, Great Lakes Region. As the agency's regional lead executive in charge of American Recovery and Reinvestment Act activities, Hardy heads the agency's Recovery Act operations in six states with support in vital areas such as design and construction, real estate services, and procurement. He is responsible for over three quarter of a billion dollars in capital improvements related to the nation's economic recovery and helping transform GSA's inventory into high performance green buildings.

Hardy joined GSA in 1991 as an architect. Prior to his current position, he served GSA in various roles; Deputy Director of the region's Property Development Division; as the Director of Construction; an Operational Branch Manager; Business Development Advisor; Project Manager; and Architect. Before joining GSA, Hardy was an architect with firms in Florida, Colorado, and Illinois practicing in the areas of real estate development and commercial architectural design. Hardy is a retired officer of the U.S. Air Force Reserve, where he served as an intelligence officer.

Born in Colorado, Hardy holds two degrees from the University of Minnesota, a Bachelor of Architecture and a Bachelor of Environmental Design. He is a licensed architect as well as a certified construction manager. Hardy is active in both the public and professional community serving as an ex-officio board member of the Construction Managers Association of America, as a trustee for the Construction Users Roundtable (CURT), on the Board of Directors for the Chicago ACE Mentor Program, and a member of the Associated General Contractors of America (AGC) Public-Private Industry Advisory Council. Hardy resides in Elmhurst, Illinois.



**CINCINNATI ASHRAE CHAPTER
JOINT MEETING WITH THE
USGDC CINCINNATI REGIONAL CHAPTER**

Tuesday, January 24, 2012

5:30pm – 8:30pm

**Crowne Plaza – Blue Ash
5901 Pfeiffer Road
Cincinnati, Ohio 45242**

Speaker is Charles G. Hardy who currently serves as the Regional Recovery Executive of the General Services Administration's Public Buildings Service, Great Lakes Region. As the agency's regional lead executive in charge of American Recovery and Reinvestment Act activities, Hardy heads the agency's Recovery Act operations in six states with support in vital areas such as design and construction, real estate services, and procurement. He is responsible for over three quarter of a billion dollars in capital improvements related to the nation's economic recovery and helping transform GSA's inventory into high performance green buildings.

GSA has committed to two net-zero projects, both of which will also pursue LEED certification. This talk will demonstrate why and how net zero buildings are critical as we move towards renewable resources for all buildings.

Dinner of Chicken and London Broil, a potato, a vegetable, and Dessert Table included.

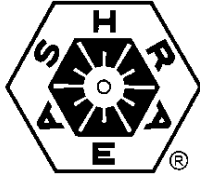
Cocktails and Vendor show before meeting from 5:30pm-6:30pm

Exhibitor tables are available for \$95.00

ASHRAE members: \$20.00

ASHRAE non-members or Guest: \$30.00

Please contact Laura Kamphaus @ 513-481-5361 or laurakamphaus@zoomtown.com for more information



Cincinnati ASHRAE Chapter

2848 Ratterman Ave
 Cincinnati, OH 45211

513-481-5361

Fax: 513-481-5361

Attn: Laura Kamphaus

INVOICE

Invoice Number:
 2012-01

Invoice Date:

1/13/12

Customer Information:

Billing Address:		Shipping Address:	
Company:		Company:	
Name:		Name:	
Address:		Address:	
City/State/Zip		City/State/Zip	

Shipping Method:

Order Information:

Qty	Product Description	Amount Each	Amount
1	Trade Show Vendor Table before the January ASHRAE/USGBC Dinner Meeting	\$95.00	\$95.00
		Subtotal:	
		Tax:	
		Shipping:	
		Grand Total:	\$95.00

Notes:
 Please mail payment to the address listed above.

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3930 Virginia Avenue
Cincinnati, OH 45227

www.eapnet.com

EAP, Inc. is seeking a full time Sales Representative

EAP, Inc. is a manufacturer's representative firm specializing in commercial and industrial HVAC equipment, systems and services. For more than 35 years, EAP has sold products and services to some of the areas largest businesses and institutions. Our brand new corporate headquarters is located near the Redbank Expressway in Fairfax, Ohio. We service the Greater Cincinnati and Dayton areas, Columbus, OH, Northern Kentucky and Southeastern Indiana. EAP also maintains a 30,000 square foot distribution center with readily available stock product.

Job Description:

- To sell and market products and systems to institutional owners, consulting engineers and design-build contractors
- Acquire new accounts and attain business from the new accounts and from existing accounts
- Develop and build relationships with our clients, our employees and the manufacturers we represent
- Sustain a dominant level of customer service
- Manage and facilitate client requests
- Process submittals and orders
- Effectively manage your own order of business

Personal Characteristics:

- A nonpareil work ethic, the ability to learn, and adapt to our industry
- Self-motivated
- Superior time management skills
- Schedule flexibility
- The ability to take direction
- A positive attitude and the ability to work with the rest of the EAP Family
- Excellent communication skills, verbal and written

Requirements:

- Mechanical Engineers Degree
- 5 years of experience in sales
- Explicit knowledge of the Commercial and Industrial HVAC Industry
- Superior communication skills
- Advanced computer skills
- National and regional travel will be required

Additional Information:

Job Available Date: January 2012
Career Level: 5 - 10 Years of Experience
Education Level: Mechanical Engineering Degree
Job Status: Full-Time
Job Type: Employee
Salary: TBD (corresponding to experience)
Benefits: Health Insurance
Dental Insurance
Life Insurance
401K
Section 125 – Flex Plan

If you are interested in becoming part of EAP's sales team
Please send your qualifications and contact information to resume@eapnet.com

January, 2012

2011-2012 Calendar of Events

- October 11, 2011** **Monthly Members Meeting - Luncheon**
Contractor Round Table
Speakers from Triton Services, TJ Dyer, and Peck, Hannaford & Briggs
- November 8, 2011** **Monthly Members Meeting - Luncheon**
What's Available in the Boiler Room Superstore
Speaker: Duane Rolkosky - CleaverBrooks
- December 13, 2011** **Monthly Members Meeting - Luncheon**
Holiday Luncheon
Speaker: Paul Daugherty - Cincinnati Enquirer Sports Columnist
- January 24, 2012** **Dinner Meeting ASHRAE/USGBC**
General Services Administration - Net Zero Buildings
Speaker – Charles G. Hardy - GSA
- February 14, 2012** **Monthly Members Meeting – Luncheon**
Fundamentals of Ultraviolet Germicidal Irradiation for Air and Surface
Distribution
Speaker: William P. Bahnfleth, Ph.D., P.E. – Penn State University
- March 13, 2012** **Monthly Members Meeting - Luncheon**
AMCA 260: The Rating System for Induced Flow
(Laboratory Exhaust) Fans
Speaker : Ron Michael – Loren Cook Company
- April 10, 2012** **Joint Lunch meeting ASHRAE/TSHE**
ASHE Healthcare Commissioning Guidelines
Speaker : Mark Kenneday – University of Arkansas Medical Sciences
Ed Tinsley – TME, Inc
- May 14, 2012** **Spring Golf Outing at Wetherington Golf and Country Club**

ASHRAE

CINCINNATI CHAPTER MEETING

RSVP FORM



Name

Company

Phone Number

Email Address

Will be attending the ASHRAE Cincinnati Chapter meeting on:

DATE: January 24, 2012

TIME: 5:30pm

PLACE: Crowne Plaza
5901 Pfeiffer Road
Cincinnati, OH 45242

COST:

— \$25.00 ASHRAE member
(\$5.00 discount if RSVP by deadline)

— \$35.00 Non-Member
(\$5.00 discount if RSVP by deadline)

— \$10.00 Student

a

TOPIC: General Services Administration - Net Zero Buildings
Speaker : Charles G. Hardy - GSA

FAX TO: *Laura Kamphaus (513) 481-5361*
Or Email: laurakamphaus@zoomtown.com

Registration deadline NOON Friday, January 20, 2012
Remember to honor your reservations. No shows will be billed by ASHRAE
January, 2012